HOWARD COUNTY BRAC TASK FORCE

BRAC BIT: # 95

DATE: 21 September 2010

SUBJECT(S): Test Company Roster

POINT OF CONTACT: Kent Menser (410-313-6521) kmenser@howardcountymd.gov

Upcoming Events/Actions:

- A. <u>BRAC Business Initiative (BBI) October Meeting</u> (Fort Meade Regional Growth Management Committee)
 - I. **Date/Time: 20 October 2010, 7:30**-8:00 AM networking, 8:00 to 9:00 AM Program, 9:00-10:30 AM Networking
 - II. Event: Major Defense Contractor will present on how to do business with them
 - III. Location: Other Barn, 5851 Robert Oliver Pl # 2 Columbia, MD 21045-3728
 - IV. **Attendees:** All Test Companies should attend, Partner Companies are encouraged to attend and the Public is invited to attend. There is no cost for attendance and no RSVP required.
- B. Bull and Oyster Roast (The Rotary Club of West Anne Arundel County)
 - I. **Date/Time: 5 November 2010**, 6:00 to 11:00 PM
 - II. **Event:** To benefit the Fort Meade Alliance's Kenneth O. McCreedy Scholarship Fund and the Meade Senior High School PTSA's Gloria Redmiles Scholarship Fund
 - III. Location: Michael's Eighth Avenue, 7220 Grayburn Dr., Glen Burnie, MD
 - IV. Attendees: The public, with \$35 per person charge

Discussion:

BRAC Business Initiative Test Companies:

As you may recall, our BBI Test Companies are the small and minority businesses that we track over a one year period in order to identify and document the Fort Meade Region defense contracting environment. During our just completed Phase I, we documented the actions of 20 Test Companies as they traversed 5 separate defense related tracks; NSA, DISA, SAIC, Cyber Core Tech and a large construction company. BBI Phase II will also consist of 20 Test Companies, 10 of which are from Phase I and 10 are new companies from across the region. These Test Companies are the "pathfinders" for our 750 Partner Companies. Over the next year, they are going to report to the BBI Staff and the Partner Companies where the mountains, the valleys, the swamps and the alligators are located in the Fort Meade defense contracting environment.

The roster of BBI Phase II Test Companies starts on the next page.

BRAC Business Initiative Test Companies

September 2010

| Company | Contact #1 | Contact #2 | Capabilities |
|-----------------------------|--|--|---|
| BITHGROUP Technologies | Harry William Holt Jr. 113 W. Monument Street Baltimore, Maryland 21201 410-962-1188 ext 37 hholt@BITHGROUP.com | Robert L. Wallace 113 W. Monument Street Baltimore, Maryland 21201 410-962-1188 rwallace@BITHGROUP.com | BITHGROUP Technologies provides a wide array of information technology and engineering solutions including: management consulting, information technology consulting, biometrics, health information systems, wireless network systems, and secure mobile data acquisition. Our company is staffed by engineers, scientists, and technicians who are dedicated to the efficient solving of business problems through the creative application of systems engineering and advanced technologies. Our affiliate BITHENERGY, provides energy solutions, including energy consulting, energy information systems, hybrid renewable energy systems (HRES TM), and engineering and technical services that have successfully assisted government, corporate, and residential clients in maximizing the business value and efficiency of each unit of energy that is produced or consumed within their enterprise. |
| CentreTEK Solutions, LLC | Jose R. Maldonado 8318 Forrest Street Ellicott City, MD 21043 410-258-0727 Jose.maldonado@centretek.com | Jerry Hanline 8318 Forrest Street Ellicott City, MD 21043 443-364-5307 (Office) 443-570-4082 (Cell) Jerry.hanline@centretek.com | We are a Full Service IT Company with expertise in the following: Data Center Design, Virtual Server Environment, Business Process Improvement, Network Design, Implementation and Operations and Maintenance, Network Certification and Accreditation, and Information Assurance. |
| Creative Access | Vonda Peterson President 8137 Main Street Ellicott City, MD 21043 410-750-3490 (Office) 410-750-3496 (Fax) 410-746-4380 (Cell) vondap@creativeaccess.net | Sharon Murphy Vice President of Operations 410-750-3490 sharonm@creativeaccess.net | Creative Access Inc. is a space planning, design, and project management firm that specializes in corporate and health care interiors. Our services include: building documentation, programming, space analysis, construction documentation, construction administration, project management, and move and furniture coordination. We are also experienced in the SCIF design process. In addition we can provide Green design and have a LEED AP designer on staff. |
| DeHorn Corporation | Charles E. DeShields, Sr. 300 Thomas Drive, Suite 6 Laurel, Maryland 20707-4700 301-725-1233 (Office) 410-478-4700 (Cell) cdeshieldssr@dehorn.com cdeshieldssr@aol.com | Bernard Gray 300 Thomas Drive, Suite 6 Laurel, Maryland 20707-4700 301-725-1233 (Office) 301-947-1448 410-868-6402 bynard@hotmail.com cdeshieldssr@aol.com | DeHorn Corporation provides the following facility management and business support services: -Complete building maintenance and custodial services -Courier (domestic and international); security escort -Project/Program Management -Accounting and financial management -Meeting/conference planning DeHorn maintains a facility clearance; is SDB, MBE and CSDVOB certified, and is GSA accessible. Our personnel maintain TS/SCI clearances. DeHorn is a mentor to Twelve Enterprise, an 8(a) company. |

| Edward Will | | | | |
|---------------------------------------|--|---|---|--|
| Diamond Contracting Corporation | Edward Hill President 8480 Balt. National Pike, Ste 114 Ellicott City MD, 21043 410-258-5713 diamondcontracting@verizon.net | Edward Hill, Sr. 443-413-8044 diamondcontracting@verizon.net | Diamond Contracting Corporation (DCC) is a full service asphalt maintenance and construction company dedicated to professional workmanship. DCC is fully licensed and insured as both a Service Disabled Veteran Small Business and a MBE for Baltimore City. | |
| Edwards & Hill Office Furniture | Hans Edwards 3306 Royal Fern Way, Windsor Mill, MD 21244 301-529-9056 (Cell) 410-884-8450 (Office) hans@edwardsandhill.com | Tony Hill 3306 Royal Fern Way, Windsor Mill, MD 21244 443-253-2504 (Cell) 410-884-8450 (Office) tony@edwardsandhill.com | Edwards & Hill Office Furniture provides sale and installation of office, school, lab, hospitality, hotel, hospital, barracks and command/control center furniture. We also provide interior design, moving and warehousing services and sale and installation of the following: audio/visual equipment; commercial refrigerators, microwaves, stoves and laundry equipment. We have been in business since 1998 and have provided professional products and services to government agencies and commercial companies across the US which includes Ft. Meade, Ft. Detrick, Ft. Belvoir, APG, Langley AFB, Ft. Lee, Ft. Carson, Comcast and Gaylord Hotels. We are an SBA 8(a)/SDB, Maryland DOT MBE/DBE, Virginia SWaM, Howard County MBE and MD/DC Minority Supplier Development Council certified company. Our GSA contract number is GS-27F-0034W. | |
| Earthlite Management Strategies | Kellyann Few PO Box 1642 Columbia, MD 21044 410-948-1701 kfew@me.com | Kellyann Few PO Box 1642 Columbia, MD 21044 410-948-1701 kfew@me.com | Earthlite Management Strategies is best positioned to assist clients with developing comprehensive environmental compliance programs that address air, water, and land regulatory requirements while enhancing how business initiatives are accomplished. Earthlite Management Strategies will deliver fresh and creative ideas that result in environmental streamlining and greater value solutions applicable to: Sustainability; Air Quality; Water Resources, Hazardous Waste Management, Pollution Prevention; Renewable Energy; and overall Environmental Stewardship. | |
| Gantech Inc. | Rajan Natarajan Vice President, Gov. Initiatives 9175 Guilford Road Columbia, MD 21046 443-276-4772 r.natarajan@gantech.net | Thomas Laskowski President 443 276-4769 tlaskowski@gantech.net | GANTECH is an IT systems integrator specializing in optimizing Data Center services while reducing costs and environmental impact through innovations of virtualization technology. Our EVERGreenIT™ life cycle approach to service optimization is based on ITIL best practices to deliver server consolidation, virtual desktop infrastructure, disaster recovery & high availability, while ensuring Cyber Security. Established in 1999, GANTECH is located in Columbia Maryland and is represented by over 100 associates. | |
| Hub Consulting Group, Inc. | Garfield Eugene Hubbard "Gene Hubbard" President/CEO 11002 Swansfield Road Columbia, MD 21044 301-596-8100 (Office) 301-596-8600 (Fax) 301-648-2268 (Cell) GHubbard@hubcon.com | Andrew Amos VP for Business Development 410-336-4210 (Cell) Andrew.Amos@hubcon.com | Hub Consulting Group, Inc, (HUBCO) is an eighteen (18) year old full-service management consulting, information Assurance and Information Technology firm established to provide integrated IT solutions to federal, state and local government agencies with a specific focus toward DOD, the Intelligence Community and U.S. National Security. Our core areas of business are Management Consulting, Information Assurance and Information Technology. | |

| Jaypar, Inc. | David Parris Director Business Development 10500 Little Patuxent Parkway Suite 760 Columbia, MD 21044 410 997 9080 (Office) 443 794 5244 (Cell) davidp@jaypar.com | Jay Parekh President & CEO 10500 Little Patuxent Parkway Suite 760 Columbia, MD 21044 410-997-9080 (Office) 410-997-9085 (Fax) jayp@jaypar.com | Jaypar is an 8 year old certified 8(a) SDB company headquartered in Maryland. Jaypar employs a team of highly trained IT professionals experienced in Program Management, Software Engineering and IT Services related to Business Intelligence, Enterprise Resource Planning and Enterprise Content Management Solutions. Our solutions include MS SharePoint Portal Designs, Web Development using .Net, ColdFusion, PHP and Java. We are Gold Partners with SAP and Business Objects providing ERP, Data warehouse and Analytics, Text Analytics and Reporting Solutions. |
|---|---|--|--|
| JS INT'L INC. | Denise Fisher 13975 Connecticut Ave. #301, Silver Spring, MD 20906 240-393-5808 denisefisher@jsintl.net | Jim Pugh 13975 Connecticut Ave. #301, Silver Spring, MD 20906 703-577-1559 jimpugh@jsintl.net | JS INT'L INC. was established in 2004 as a general contractor with 2 business locations (MD and HI). The Maryland Office focuses on HVAC, mechanical, electrical, and architectural projects at federal installations in the Mid-Atlantic region. Most work is performed with in-house journeymen steamfitters, electricians, plumbers, and ironworkers. Our staff has extensive experience in performing/administering government construction contracts. Our company also has established business relationships with local consultants, subcontractors and A-E firms for multi-discipline or Design-Build projects. |
| Linden Contracting | Jeff Cassidy 1200 Butterworth Ct., Stevensville, MD 21035 443-829-2373 (Cell) 410-643-8822 (Office) jeff@lindencontracting.com | Glen Lindengren 1200 Butterworth Ct., Stevensville, MD 21035 410-643-8822 glen@lindencontracting.com | Linden Contracting has been in business for over 20 years. Our personnel have extensive experience in base building, tenant build-out and renovation projects. We complete occupied renovation projects as well. We perform budgeting and value engineering as pre-construction services. Linden can bond up to \$30 million. |
| M-PALM | Karen Shannon 516 N. Charles Street Suite 413 Baltimore, MD 21201 410-627-6293 Karen@m-palm.com | Karen Shannon 516 N. Charles Street Suite 413 Baltimore, MD 21201 410-627-6293 Karen@m-palm.com | M-PALM is a full service design and logistical production company. Providing government, non-profit, corporate, small businesses and individuals; with comprehensive planning, execution, management and administrative services for conventions/conferences, meetings, educational training and seminars; social occasions; sponsorship sales, fund raising, trade show management and more on a regional, national and international basis. |
| Navarro & Wright Consulting Engineers, Inc. | Mel Chiodo 849 International Drive Suite 215 Linthicum, MD 21090 443-766-0416 mchiodo@navarrowright.com | Patty Navarro 849 International Drive Suite 215 Linthicum, MD 21090 443-270-5181 pmnavarro@navarrowright.com | Navarro & Wright Consulting Engineers, Inc. (N&W) is a multi-discipline civil engineering firm servicing public government agencies and private industries throughout the Mid-Atlantic region. N&W is a certified Minority Business Enterprise (MBE) established in 1996. N&W's team of experts provides an array of services in the transportation, water & wastewater, and environmental markets. N&W support services include geotechnical, surveying and laboratory testing. N&W has an AMRL certified laboratory for comprehensive construction materials testing of concrete and soils. |

| Pinder Group | Sharon Pinder President and CEO 6030 Daybreak Circle Suite A-150 #155 Clarksville, MD 21029 410-489-7098 Sharon@thepindergroup.com | Margy Lafond Rhodes Vice-President 410-489-7098 margy@thepindergroup.com | The Pinder Group transcends the consulting industry's traditional mode of operation. We bring together the public, private and educational sectors to tackle some of their most profound challenges. We develop and implement strategic visions, improve business processes, and leverage diversity. We provide management consulting, strategic marketing and planning, project and program management, diversity management and workforce training. |
|--------------------------------------|---|---|---|
| Snell Enterprises Inc. | Ira Snell, III President/CEO MDG Corporate Center, Ste 314 8860 Columbia 100 Parkway, Columbia, MD 21045 443-539-0577 X 201 (Office) 443-539-0883 (Fax) 410-733-8236 (Cell) isnell@snellinc.com | Leonard Green MDG Corporate Center Ste 314 8860 Columbia 100 Parkway, Columbia, MD 21045 443-539-0577 X 202 Leonard.green@snellinc.com | SEI's core capabilities include: IT-Program Management Web-based Software Development (SDLC), Enterprise Portal Development and Integration, Database Engineering and Administration, Knowledge Management, Internet, Intranet, Extranet, and SIPR Network Support Services. |
| Technology Security Associates | Carl Livesay Director, Business Development 5523 Research Park Drive Suite 110 Baltimore, MD 21228 301-866-0295 (Office) 410-456-4260 (Cell) Carl.Livesay@theTSAteam.com | Tom Jarboe Owner 5523 Research Park Drive Suite 110 Baltimore, MD 21228 301-866-0295 Tom Jarboe@TheTSATeam.com | TSA's Security Professionals, experienced Systems Engineers and Program Analysts work together to provide total technology protection that facilitates timely transition and integration of innovative technologies into secure systems. The focus of our Baltimore office is to cultivate opportunities in the BRAC community with specific focus on the Fort Meade defense contracting community. TSA's expertise includes: * Technology and Information Protection - Information Assurance (IA) and Anti-Tamper (AT) * Future Capabilities Processes - JCIDS, Warfare Analysis, DoDAF, EA, JCTD * International and Domestic Program Support - Technology Transfer, Export Licensing, ITAR, FMS |
| TMI Solutions, Inc. | Anthony Hemmans 7375 Executive Pl. Suite 100 Lanham, MD 20706 301-352-8471 (Office) 301-352-8474 (Fax) ahemmans@tmi-solutions.com | QC Jones 7375 Executive Pl. Suite 100 Lanham, MD 20706 301-352-8471 (Office) 202-431-9873 (Mobile) 301-352-8474 (Fax) qcjones@tmi-solutions.com | TMI Solutions, Inc. is a premier mid-atlantic management and technology consulting firm. Our services focus in the areas of Management Consulting, Software Engineering, Information Security, and Data Management. TMI's services focus on solutions to improve business processes and foster best practices within customer organizations. Our staff is composed of the best and brightest information technology professionals. Our management team has over 20 years of combined experience in both software technology and information infrastructure analysis and support. |
| Trifecta Industries | Sean Keyman VP Sales and Marketing 8975 Henkels Lane, Suite 700 Annapolis Junction, MD 20701 443-878-8106 sean@trifectaindustries.com | John De Wald 8975 Henkels Lane, Suite 700 Annapolis Junction, MD 20701 443-878-4298 jonathan@trifectaind.com | Photovoltaic Systems and Renewable Energy, Construction Material, Water Recycling and Purification, Lights and Light fixtures, HVAC. |

| Tri Professionals Group, Inc. (TriProGroup) | Margaretann Provenza PO Box 438 Finksburg, MD 21048 443-974-7880 maprovenza@TriProGroup.com | Stephanie Provenza PO Box 438 Finksburg, MD 21048 443-827-1022 ssprovenza@TriProGroup.com | The TriProGroup team is comprised of seasoned professionals with a proven track record of IT technical support services, administrative management, and general logistic consulting services. TriProGroup provides innovative IT solutions and consulting services to address a diverse set of mission critical and business challenges. We employ highly skilled, experienced personnel who have in-depth knowledge of emerging technologies. To better serve our customers and team members in fulfilling their mission, TriProGroup deploys appropriate and effective support and services, utilizing current and advanced technologies to deliver the most effective, flexible and reliable solutions available. We believe it is essential to leverage our broad expertise to achieve our customers' goals. Our customers' mission needs are our top priority. |
|---|---|---|---|
| VersaTech | Jason Peay 8176 Lark Brown Rd, Suite 202 Elkridge, Maryland 21075 443-445-2051 (Office) 301-395-8341 (Cell) 443-661-1408 (Fax) jpeay@versatechinc.com | Jason Peay 8176 Lark Brown Rd, Suite 202 Elkridge, Maryland 21075 443-445-2051 (Office) 301-395-8341 (Cell) 443-661-1408 (Fax) jpeay@versatechinc.com | VersaTech is an Information & Technology Management Consulting and Professional Services firm dedicated to providing management and technical excellence. VersaTech is a small disadvantaged, minority-owned and operated business, certified by SBA as an SDB/8a firm. |